# Watson Decision Platform for Agriculture

AI-driven insights for the agriculture ecosystem

Increasing consumer demand for greater food quality and sustainability has sparked a transformation in agriculture as growers strive to meet these heightened expectations while improving output.

While various solutions for using data to improve profitability and yield larger harvests have been proposed, certain barriers have led growers to resist digital transformation and instead stick with traditional techniques. For example, many of these approaches place too much dependence on the grower taking manual steps to make the solution function or rely on remote internet accessibility to gather the necessary information. Consequently, tremendous amounts of agricultural data are generated, but never used.

#### Faster, smarter decisions for agriculture

Watson Decision Platform for Agriculture helps overcome these obstacles by combining the power of Artificial Intelligence (AI), analytics, and predictive insights with unique agricultural Internet of Things (IoT) data, the expertise of veteran industry leaders, and decades of IBM research.

The result is a suite of customized low-cost solutions that help stakeholders across roles make faster, more informed agricultural decisions to support:

- **Increased profitability** by yielding more bushels or tons per hectare across common crops.
- **Improved sustainability** with deeper insights into factors such as crop input optimization, energy consumption, land and water use, soil conservation, soil carbon content, greenhouse gas emissions.
- **Higher quality** such as increased protein content in barley or sugar content in beets.

#### Fulfilling the promise of digital agriculture

Watson Decision Platform for Agriculture begins by creating an electronic field record (EFR) as the single source of truth for each farm. Similar to the electronic medical records that have become crucial to the healthcare industry, the EFR is populated with premium, exclusive data such as:

• **The world's most accurate weather data** from The Weather Company, including historical data, near-real-time observations, and forecasts fifteen days in advance as well as seasonal and subseasonal trends.



## Better decisions across the entire ecosystem

The Watson Decision Platform for Agriculture also automates data handoffs between stakeholders across functions, creating a more transparent, connected ecosystem and driving value for non-growers in roles such as:

- **Food producers:** Integrated supply chains with greater harvest timing and volume predictability.
- Commodities traders: Custom predictive queries using multi-layer geospatial analysis to encourage price stability for growers.
- **Lenders:** Lower-friction loans for growers by validating yield performance versus potential.
- **Insurance:** Smarter rates for growers by using validated EFR data to improve risk insight and claims processing.
- **Governments:** Improved food independence strategies by giving growers and agencies a common set of tools.



### ibm.com/weather



- **Soil data** such as moisture at multiple depths, nutrient content, fertility, and type.
- **Equipment data** gathered from IoT sensors in devices such as seed drills and sprayers.
- Farm practice and workflow data gathered from cooperative growers such as planting and harvesting dates, fertilizer and pesticide application rates, and harvest outputs.
- **High definition visual imagery** from multiple satellites, drones, and fixed-wing aircraft.

The Watson Decision Platform for Agriculture applies AI, machine learning, and advanced analytics to this EFR data to extract valuable insights and automatically generate guidance for smarter decisions. A unified dashboard enables growers to easily visualize data and alerts related to critical elements such as weather forecasts, soil conditions, evapotranspiration rates, and crop stress.

For example, AI visual recognition of drone-capture footage may be used to automatically identify certain types and severity levels of pest and disease damage. With this field-specific insight, growers can save time and money while reducing the impact on their field by better understanding how and when to spray.

The solution can deliver a variety of role-specific benefits such as:

- Improved crop protection by leveraging AI to better understand and proactively alert growers to critical daily crop stress levels, identify signs of pests and diseases, and more effectively assess current risk levels of crops.
- **Increased yield optimization** with benchmarking and validation against yield models for comparable soil and weather conditions as well as support for better decisions around irrigation, product application, and planting and harvest timing.
- Smarter in-season trading with productivity assessments and decision guidance as well as probabilistic weather conditions that feature detailed analysis of sub-seasonal and seasonal forecasts.

<u>Contact us today</u> to discuss how the Watson Decision for Agriculture Platform can you help make faster, more informed decisions in agriculture.







© Copyright IBM Corporation 2019

Produced in the United States of America January 2019

IBM, the IBM logo, ibm.com, and Watson are trademarks of International Business Machines Corp., registered in many jurisdictions worldwide. Other product and service names might be trademarks of IBM or other companies. A current list of IBM trademarks is available on the Web at "Copyright and trademark information" at <u>http://www.ibm.com/legal/us/en/copytrade.shtml</u>

This document is current as of the initial date of publication and may be changed by IBM at any time. Not all offerings are available in every country in which IBM operates.

The information in this document is provided "as is" without any warranty, express or implied, including without any warranties of merchantability, fitness for a particular purpose and any warranty or condition of non-infringement.

IBM products are warranted according to the terms and conditions of the agreements under which they are provided.

Statement of Good Security Practices: IT system security involves protecting systems and information through prevention, detection and response to improper access from within and outside your enterprise. Improper access can result in information being altered destroyed or misappropriated or can result in damage to or misuse of your systems, including to attack others. No IT system or product should be considered completely secure and no single product or security measure can be completely effective in preventing improper access. IBM systems and products are designed to be part of a comprehensive security approach, which will necessarily involve additional operational procedures, and may require other systems, products or services to be most effective. **IBM does not warrant that systems and product are immune from the malicious or illegal conduct of an party**.



ibm.com/weather

