

# Make enterprise-wide transformation a reality.

Fast-track to value with IBM and Microsoft

Optimizing costs, building operational resilience and improving customer experiences require a shift in how organizations operate in today's complex business and IT environment.

Achieving success as a modern enterprise takes the right type of partner—and approach. Together, IBM and Microsoft have a proven track record of delivering meaningful innovation and industry firsts through the combination of our aligned technology portfolios and consulting services. We boast a robust partner network of hybrid multicloud, AI and security professionals and teams that are vertical smart and multicloud adept.

With IBM technology, the Microsoft Cloud and the Azure Red Hat® OpenShift® service, you can simplify application modernization and speed cloud adoption with flexibility and security. As a result, you can break down silos and open closed systems to increase operational efficiency and drive business transformation.

[Listen to how IBM and Microsoft are helping businesses transform →](#)

## Microsoft awards and accolades

- Multiyear winner of Microsoft Inner Circle and President's Awards
- Microsoft Gold Partner in 17 categories, covering Data Analytics, Datacenter, DevOps, Security and ERP
- 2023 Winner US Partner of the Year, GSI Growth Champion
- 2023 Winner Japan Partner of the Year, Manufacturing
- 2023 Winner World-wide Partner of the Year, Migration to Azure – Neudesic, an IBM Company
- 2023 Winner US Partner of the Year, AI – Neudesic, an IBM Company

## Consulting certifications and competencies

39,000

Microsoft Azure certifications

300+

customer engineering deployments

#1

global system integrator of Red Hat—IBM Consulting™ is specialized in Azure on Red Hat OpenShift

35

Azure Marketplace listings



## What our clients say

“Despite the disruption of COVID, we went live with our new downstream and corporate SAP S/4HANA solutions on time and within budget, which is a testament to the hard work and close partnership between OMV and IBM Consulting. Moving SAP solutions to Microsoft Azure has already reduced the company’s IT maintenance spend, improving cost effectiveness.”

**Markus Berthold**

Vice President Corporate IT  
OMV Aktiengesellschaft

[Learn more →](#)

“The powerful combination of Microsoft Azure and the hybrid transformation IBM provided us with Maximo Application Suite and Red Hat OpenShift is redefining the ways we approach business outcomes in civil infrastructure, including bridges. We’ve experienced that the technology synergy is accelerating deployments, minimizing costs and ensuring compliance.”

**Bjarne Jørgensen**

Executive Director, Asset Management  
Sund & Bælt

[Learn more →](#)

## Our solutions

### Build, modernize and migrate to the Microsoft Cloud

[Tailor your secured hybrid multicloud journey to the Microsoft Cloud](#), including application development, migration, modernization and management. IBM’s expertise with the Microsoft Cloud platform and assets—together with Red Hat OpenShift—can help you simplify application modernization and speed cloud adoption. IBM and Microsoft are also specialized in bringing out the best of SAP to modernize the enterprise faster, utilizing our combined integrated technologies and services to propel successful business outcomes that give our clients a demonstrable advantage.

### Create a resilient manufacturing operation with sustainability

[Optimize performance, extend asset lifecycles, and reduce operational downtime and costs](#) with IBM® Maximo® Application Suite on Microsoft Cloud. IBM Maximo software is an industry-leading intelligent enterprise asset management solution underpinned by years of deep industry expertise. It’s fully optimized for a security-rich and scalable cloud infrastructure—allowing you to monitor, manage and maintain all your physical assets easily and seamlessly.

### Modernize mainframe applications for hybrid cloud

[Accelerate your mainframe application modernization](#) using a hybrid cloud approach. Combine the unmatched throughput, availability and security of the IBM mainframe, the extensive services on the Microsoft Cloud and the flexibility of Red Hat open-source solutions. Used together, you can improve business agility and productivity, leading to faster time to market and growth while helping to lower costs and risk.

## Next steps

[Learn more about IBM and Microsoft solutions →](#)  
[Buy IBM software on the Microsoft Azure Marketplace →](#)

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