

## SmartCloud Milestones

IBM closes acquisition of

SoftLayer Technologies, Inc.

Jul 8

IBM announces intent to acquire SoftLayer Technologies, Inc.

Jun 4

IBM launches its Watson Engagement Advisor as a cloud offering

May 21

IBM announces that all of its cloud offerings will be open standards-based with OpenStack

Mar 4

IBM creates one of the world's largest private cloud for analytics; from January to May, IBM announces more than 30 cloud wins worldwide and five strategic partnerships, including: L'Oreal, Itella (Europe) and the City of Bunbury (Australia)

May

IBM cloud revenue up 70% percent

1Q

IBM extends its managed cloud service to 10 cloud centers on 5 continents

Jan 29

2012

IBM cloud revenue grows by 80 percent in 2012

IBM launches an AT&T joint offering to deliver cloud services based on private networks

Oct 8

IBM launches Global Initiatives to help MSPs; now more than 4,000 MSPs in IBM's ecosystem

Sep 26

IBM announces that South Bend, IN is the first city in the world to manage its water systems in the cloud

Jun 27

Throughout 2012, IBM acquires DemandTec, Emptoris, Varicent and Kenexa

IBM launches its PaaS

Oct 1

IBM launches SmartCloud Delivery for Electronics Industry

Aug 3

IBM launches PureSystems for expertly integrated clouds in a box

Apr 12

2011

IBM launches its private cloud offerings as a portfolio, SmartCloud Foundations, and announces the availability of IBM SmartCloud Enterprise+

Oct 12

IBM and 45 organizations launch the Cloud Standards Customer Council for the open cloud, growing to 400 companies in 2013

Apr 7

IBM Launches SmartCloud for Disaster Recovery and Data Archive

Jun 10

IBM announces a US \$38M investment in a new IBM Asia Pacific Cloud Computing Data Center

Mar 7

2010

Cloud is named one of IBM's four growth plays

IBM announces largest enterprise cloud deployment in history with Panasonic win

Jan 14

Throughout 2010, IBM acquires Cast Iron, Coremetrics, Sterling Commerce and Unica

IBM launches their Academic Skills Cloud

Feb

2009

IBM launches Dev Test Cloud, the industry's first set of commercial cloud services for the enterprise

Jun 16

IBM establishes Blue Cloud labs around the world

Feb 10

2008

IBM offers its first industry specific cloud services

Nov 24

IBM invests nearly \$400 million on cloud computing centers in the U.S. and Japan and opens cloud centers in Africa and China

Aug 1

2007

Oct 8

IBM and Google create an Academic Cloud

